



**Kanematsu signs a strategic agreement with space startup, FOSSA Systems
– Deploying Ultra-Small Satellite Communications Solutions in Japan and
Promoting Their Use in the Defense Domain –**

Kanematsu Corporation (“Kanematsu”) has entered into a strategic agreement for the Japanese market with FOSSA Systems, S.L. (“FOSSA”), a Spain-based space startup. Under this agreement, Kanematsu will deploy in Japan FOSSA’s ultra-small satellite constellation and related communications technologies and will proactively promote solution proposals to government agencies – including the Ministry of Defense – and related industries, particularly in the defense and space fields.



FOSSA’s ultra-small satellite

FOSSA is a manufacturer of ultra-small satellites that offers it, related ground equipment, and operation systems as an integrated solution. Customers that purchase the solution are able to operate it independently as part of their own infrastructure. The key strengths of FOSSA’s products lie in their ability to provide low-cost, high-frequency data acquisition and communications using a constellation of numerous ultra-small satellites. They are expected to be applied in a wide range of use cases, including:

- Secure communications and signals intelligence (SIGINT) in the defense and security fields
- Supplementing wide-area communications infrastructure in remote, maritime, and mountainous regions
- IoT and remote monitoring in industrial sectors such as logistics, energy, and infrastructure monitoring

FOSSA is also planning to establish a new office in Shinagawa, Tokyo, and will leverage its

presence in Japan as a base for expanding its business across the broader Asia-Pacific region. The Kanematsu Group has long been engaged in the defense and space fields. We have a strong track record in the security domain, including long-term business relationships with the Ministry of Defense, government-affiliated agencies, and private-sector companies, as well as the introduction of cutting-edge overseas technologies into the Japanese market in collaboration with Japanese partner companies. By leveraging the extensive network we have cultivated through these businesses and our deep understanding of customer needs in Japan's space sector, Kanematsu will facilitate the smooth introduction of FOSSA's advanced products and technologies into the Japanese market and work to expand our business.

FOSSA Systems, S.L Company Profile

Name	FOSSA Systems, S.L
Establishment	2020
Representative	Julian Fernandez Barcellona
Headquarters	Madrid, Spain
URL	https://fossa.systems/

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