



## LRM, Provider of Cloud Security Education Service “Seculio,” Selected as First Investment Recipient for the Nippon Cyber Security Fund, in which Kanematsu Participates

Kanematsu Corporation (“Kanematsu”) and the Nippon Cyber Security Fund 1 Investment Limited Partnership (“NCSF”), in which Kanematsu participates, have selected LRM Inc. (“LRM”), provider of the domestically developed cloud service “Seculio,” which enhances employee security literacy, as its first recipient of investment.

Human error has long been a persistent cause of damage from cyberattacks, consistently ranking among the top ten threats in the Top 10 Information Security Threats (\*1) published annually by the IPA. The demand for employee security training is increasing year by year, and the size of the security training services market exceeded ¥10 billion in FY2024 (\*2), with implementation of such training becoming more common across companies of all sizes.

Taking into account the growth of the employee security education market, the recent growth in LRM’s performance, the fact that its services are domestically developed tools, and the potential for business synergy with the Limited Partner (LP) companies participating in NCSF, the NCSF has selected LRM as its first portfolio company. This is a joint investment between the NCSF and GLOBAL SECURITY EXPERTS Inc.



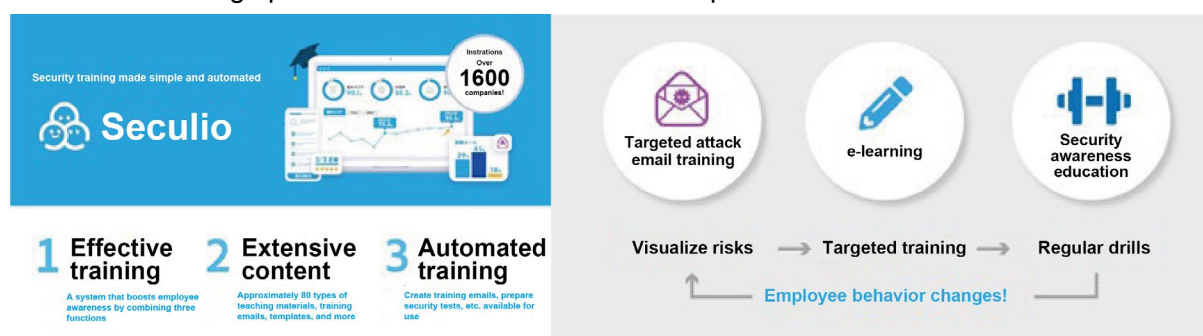
(\*1) IPA “Top 10 Information Security Threats 2025” <https://www.ipa.go.jp/security/10threats/10threats2025.html>

(\*2) ITR “Cybersecurity Consulting Services Market 2024”

### ■ The Need for Employee Security Training and Challenges with Tools

Improving security posture is achieved not only by preventing threats with tools such as Endpoint Detection and Response (EDR), but also by raising awareness of security among those who handle systems and data. While the deployment of tools presents significant hurdles in terms of cost and the workload required for implementation and operation, security awareness training for employees can be implemented relatively easily. Consequently, as damage from cyberattacks becomes more extensive, training is being implemented across companies of all sizes.

Numerous services for improving cybersecurity knowledge, such as e-learning and email training, are available within Japan. While foreign companies have introduced various services in recent years, LRM’s “Seculio” is developed and operated domestically. It reflects Japan’s diverse needs and has earned high praise as a service well-suited for Japanese users.



## ■ Japan-developed Cloud Service “Seculio”

Seculio is a cloud service that enables the implementation, analysis, and repetition of security training without placing any additional burden on the personnel in charge. The service includes various features to enhance employee security awareness, including targeted attack email training functions, e-learning functions, and security awareness functions, and is available starting at ¥18,000 per month. To date, the service has been deployed by a cumulative total of 2,200 companies, ranging from large corporations with over 10,000 employees, technology companies that have achieved IPOs in growth markets, unlisted companies that have raised billions of yen in funding from venture capital firms, to startups with just a few to a dozen employees. Seculio's main features are as follows.

### -Targeted attack email training

Email training simulating cyberattacks is available. Over 20 types of training email examples and automatic aggregation of results allow for smooth training.

### -e-learning

Over 120 types of educational materials are provided to support employee security training. Test scores are automatically aggregated, making it easy to review training results.

### -Security awareness education

Regular 3-minute tests allow for continuous literacy improvement. Tests can be distributed automatically from a pool of over 150 questions.

### -Company questionnaires

Surveys can be used to verify employee compliance with security rules.

## ■ Message from Tetsuya Yukimatsu, CEO, LRM Inc.

It is a great honor to have been selected as the inaugural investment recipient of the Nippon Cyber Security Fund, established to foster the growth and development of Japan's information security industry.

In a world undergoing digital transformation (DX) at a rapidly accelerating pace, the importance of information security continues to grow increasingly.

At the same time, however, cyberattacks are becoming more sophisticated and elaborate, and the shortage of specialized personnel in this area also represents a serious challenge. I believe that this fund, which aims to drive the entire Japanese information security industry forward and strengthen its ecosystem in such situation, is exactly the kind of initiative the times demand.

LRM has contributed to fostering a culture of security within companies and enhancing their information security levels through two key pillars: the cloud information security education service “Seculio” and expert consulting services.

I consider this investment to carry a significant mission: not only to accelerate the growth of our business, but also to enable collaboration with other security companies that will become part of this fund's portfolio, thereby contributing to the overall advancement of Japan's information security industry.

As the first investment of the Nippon Cyber Security Fund, we, LRM embrace the responsibility and expectations placed upon us. We will continue to strive for the innovation and widespread adoption of Seculio, as well as the provision of advanced consulting services. Through our business, we will do all we can to help achieve the fund's goal of growing and developing Japan's information security industry. Please look forward to our endeavors.

◆About LRM Inc.

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650-0023 Japan  
Representative : Tetsuya Yukimatsu, CEO  
Capital : 100 million yen (excluding capital reserve)  
Establishment : December, 2006  
URL : <https://www.lrm.jp/>

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