# Supplementary Material of Consolidated Financial Results for the First Six Months of Fiscal Year Ending March 31, 2023 (IFRS)

#### Note on forward-looking statements:

The forward-looking statements, including results forecasts, included in this material are based on information that the Company has obtained and certain assumptions that the Company considers reasonable. The Company does not promise to achieve them. Actual results may differ materially from forecasts due to a number of factors.

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Since the figures shown are rounded off to the nearest 1 billion yen, the sum of each item and the total may differ.



## <Summary>

■Revenue and profits both increased year on year. Posted the highest profit for the first half period.

◇Revenue
◇Operating profit
◇Profit before tax
◇Profit attributable to owners of the parent
449.5 billion yen
54.8% up
57.8% up
◇Profit attributable to owners of the parent
12.2 billion yen
67.6% up

■Revised the earnings forecast upward for the full year (from 31.5 billion yen to 37.0 billion yen for operating profit and from 18.0 billion yen to 19.0 billion yen for profit attributable to owners of the parent). The annual dividend is projected to increase to 75 yen per share.

## 1. Profit & loss statement

(Unit : billion yen)		2Q of	Q of Year-on-year		n-year	FY 2023		
		FY 2022	FY 2023	Change	Change(%)	Forecast	Progress(%)	
Revenue		364.1	449.5	85.3	23.4%	870.0	51.7%	
Gro	ss profit	53.9	62.1	8.2	15.2%	-	-	
Sellin	g, general and administrative expenses	(41.4)	(45.3)	(4.0)	-	-	-	
Oth	er income (expenses)	1.7	5.3	3.6	212.9%	-	-	
Оре	erating profit	14.2	22.1	7.8	54.8%	37.0	59.6%	
	Interest income (expenses)	(0.7)	(1.4)	(0.7)	-	-	-	
	Dividend income	0.5	0.6	0.0	-	-	-	
	Other finance income (costs)	(1.5)	0.2	1.8	-	-	-	
	ance income (costs)	(1.7)	( 0.6)	1.2	-	-	-	
	of profit (loss) of investments accounted for the equity method	1.0	( 0.1)	(1.1)	-	-	-	
Pro	fit before tax	13.6	21.4	7.8	57.8%	35.5	60.2%	
Income tax expense		(4.2)	( 6.5)	(2.3)	-	-	-	
Profit for the period		9.4	14.9	5.5	58.7%	-	-	
Profit attributable to owners of the parent		7.3	12.2	4.9	67.6%	19.0	64.3%	
Ear	nings per share (yen)	87.24	146.21	58.97	67.6%	227.48	64.3%	

### [Revenue]

Increased year on year in all segments with a total revenue increase of 85.3 billion yen.

## [Operating profit]

Grew 7.8 billion yen driven by the Steel, Materials & Plant segment and the Foods, Meat & Grain segment.

## [Profit before tax]

Increased 7.8 billion yen mainly due to a rise in operating profit.

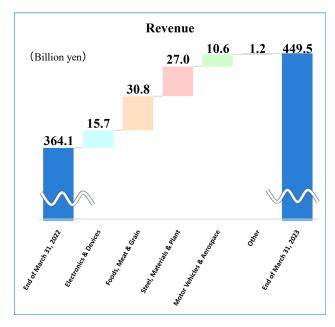
[Profit attributable to owners of the parent]

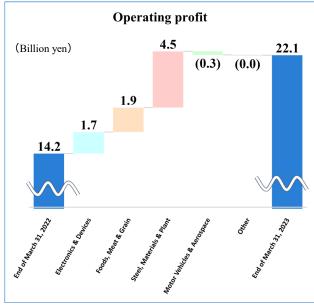
Increased 4.9 billion yen associated with a rise in profit before tax.

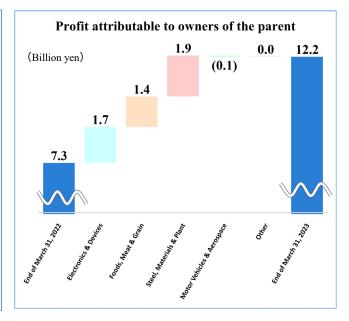
# 2. Segment information

	(Unit: billion yen)						
	Electronics & Devices						
	Foods, Meat & Grain						
	Steel, Materials & Plant						
	Motor Vehicles & Aerospace						
Total for reportable segments							
Other (including adjustment)							
Gran	Grand total						

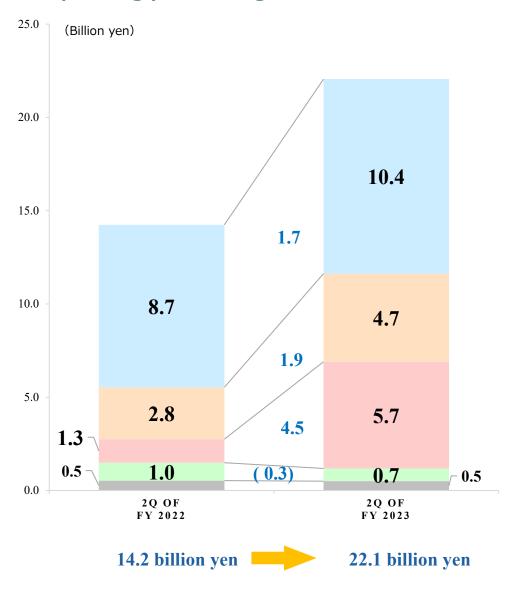
Revenue						Opera	iting profi	it		Profit attributable to owners of the parent										
2Q of	2Q of FY 2023	2Q of	2Q of	2Q of	2Q of	2Q of	2Q of	Change	FY20	023	2Q of	2Q of	Change	FY2	023	2Q of	2Q of	Change	FY2	023
FY 2022			Forecast	Progress	FY 2022	FY 2023	Change	Forecast*	Progress	FY 2022	FY 2023	Change	Forecast*	Progress						
118.8	134.5	15.7	285.0	47%	8.7	10.4	1.7	20.6	51%	3.0	4.7	1.7	9.6	49%						
142.0	172.8	30.8	310.0	56%	2.8	4.7	1.9	5.5	86%	1.9	3.3	1.4	3.3	101%						
65.2	92.2	27.0	180.0	51%	1.3	5.7	4.5	9.0	64%	1.4	3.3	1.9	4.8	69%						
32.0	42.7	10.6	80.0	53%	1.0	0.7	(0.3)	1.0	68%	0.6	0.5	(0.1)	1.0	49%						
358.0	442.2	84.2	855.0	52%	13.7	21.6	7.8	36.1	60%	6.9	11.8	4.9	18.7	63%						
6.1	7.3	1.2	15.0	49%	0.5	0.5	(0.0)	0.9	55%	0.4	0.4	0.0	0.3	130%						
364.1	449.5	85.3	870.0	52%	14.2	22.1	7.8	37.0	60%	7.3	12.2	4.9	19.0	64%						







## 3. Operating profit <Segment>



# Causes of year-on-year increase/decrease

[Electronics & Devices] 1.7 billion yen up

The semiconductor parts and manufacturing equipment business performed well on the back of robust demand for semiconductors and the acquisition of a manufacturing equipment business. The ICT solutions business also had a strong result thanks to growing investments in networks and security driven by digital investment demand. The mobile business was weak due to a stagnant sales volume and smaller fee income resulting from revisions to fee terms and conditions.

[Foods, Meat & Grain] 1.9 billion yen up

The meat products business performed well thanks to the higher prices of meat products in general and chicken in particular, and a recovery in demand for sales related to food service businesses. The food business was also strong due to the growth in transactions of products for the retail market. The grain and feedstuff business was solid on the back of the rising grain and feedstuff prices.

[Steel, Materials & Plant] 4.5 billion yen up

The energy business was strong mainly on the back of heavy oil sales for power generation and transactions of fuel for ships. The steel tubing business performed well thanks to the growth in energy investments in the U.S. and the rising steel tube prices. The machine tools and industrial machinery business was solid supported by the growing demand for capital investments in Japan.

[Motor Vehicles & Aerospace] 0.3 billion yen down

The aerospace business was solid with the delivery of products for the contracts already signed and a recovery in demand. The motor vehicles and parts business, however, was weak as the rising transportation costs placed a pressure on profits, while demand was in a recovery trend.

## 4. Cash Flows and Financial Status

	(Unit: billion yen)
CF from operating activities	
CF from investing activities	
Free cash flows	
CF from financing activities	

2Q of FY 2022	2Q of FY 2023	Change
10.1	(1.8)	(11.9)
(6.8)	(5.5)	1.3
3.3	(7.3)	(10.6)
(6.4)	(3.3)	3.1

(Note: The amount of impact associated with the application of IFRS 16 Leases)

CF fr	om operating activities
CF fr	om financing activities

0.1	4.2	4.1
(0.1)	(4.2)	(4.1)

#### [CF from operating activities]

Net cash used by operating activities was 1.8 billion yen, mainly reflecting an increase in operating funds such as inventories, while cash was provided by the accumulation of operating revenue.

## [CF from investing activities]

Net cash used in investing activities was 5.5 billion yen, due to business investments including the acquisition of subsidiaries.

## [CF from financing activities]

Net cash used in financing activities was 3.3 billion yen, mainly due to cash dividends paid and the repayment of lease obligations, while cash was provided by an increase in short-term borrowings.

(Unit: billion yen)
Total assets
Gross interest-bearing debt (Note 1)
Net interest-bearing debt
Shareholders' equity (Note 2)
Retained earnings
Other components of equity

End of March 31, 2022	End of September 30, 2022	Change
634.5	683.9	49.4
143.5	149.9	6.5
51.2	66.4	15.1
159.5	175.2	15.7
89.3	98.7	9.4
16.6	23.9	7.3

(Note1) Gross interest-bearing debt = Total amount of bonds and loans minus lease liabilities

(Note2) Shareholders' equity = Total equity attribute to owners of the parent

Equity ratio (Note 3)
Net debt-equity ratio (Note 4)

25.1%	25.6%	0.5% up
0.3 times	0.4 times	0.1pt up

(Note 3) Equity ratio = Shareholders' equity / Total assets

(Note 4) Net debt-equity ratio = Net interest-bearing debt / Equity capital

#### [Total assets]

Increased 49.4 billion yen, mainly due to the rising commodity prices and an increase in inventories following the depreciation of the yen.

#### [Interest-bearing debt]

Net interest-bearing debt increased 15.1 billion yen, mainly due to an increase in borrowings in response to higher operating capital.

#### [Shareholders' equity]

Increased 15.7 billion yen, mainly due to the accumulation of profit attributable to owners of the parent and increases in other capital components resulting from the cheaper yen.

Equity ratio was 25.6%. Net debt-equity ratio stood at 0.4 times.

## 5. Dividends and Capital Efficency

## **[Dividends]**

	FY 2019	FY 2020	FY 2021	FY 2022	FY2023 (forecast)
Annual dividend (yen per share)	60	60	60	65	75
Consolidated payout ratio	30.3%	34.8%	37.6%	34.0%	33.0%

# [Profit attributable to owners of the parent, ROE & ROIC]

