Highlights of Consolidated Financial Results for the Fiscal Year Ended March 2014

Both sales and income increased year on year. Progress in the first year of the medium-term business plan went as planned.

1,114.5 billion ven 9.4% Up **Net sales** 19.8 billion yen 8.3% Up **Operating income** 20.2 billion yen 20.7% Up **Ordinary income** 23.4% Up 11.8 billion yen **Net income**

Significant Improvement in Financial Position.

	Income	Statement				
	FY2012	EV2012	Year-on-year		FY20	014
(Unit: 100 million yen)	FY2012 FY2013		Change	Change (%)	Forecasts	YoY Change (%)
Net sales	10,192	11,145	953	9.4%	11,500	3.2%
Gross trading profit	800	864	64	8.0%	-	-
SG&A expenses	618	666	49	7.9%	ı	-
Operating income	183	198	15	8.3%	220	11.2%
Dividends received	8	8	0	-	1	-
Interest	-30	-29	1	-	-	-
Equity in earnings of affiliated companies	2	7	5	-	-	
Foreign exchange gains/losses	9	24	15	-	_	-
Others	-5	-7	-2	-	ı	-
Non-operating income/expenses	-16	4	19	-	-	-
Ordinary income	167	202	35	20.7%	205	1.7%
Extraordinary gains	33	24	-9	-	-	1
Extraordinary losses	-32	-35	-3	-	-	1
Income (loss) before income taxes	168	191	23	13.7%	-	-
Income taxes and minority interests	-72	-73	-1	-	-	-
Net income	96	118	22	23.4%	110	-6.8%

[Net sales]

Net sales increased in all segments, particularly in the Electronics & Devices and Steel, Materials & Plant segments.

[Operating income]

Operating income in the Steel, Materials & Plant segment more than offset the reduced income in the Electronics & Devices and Foods & Grain segments to result in increased operating income for the period.

[Ordinary income]

Ordinary income rose, given the increase in operating income and a rise in non-operating income, mainly due to an increase in gains on foreign exchange and equity-method investments.

[Net income]

A climb in net income with the increase in ordinary

lectronics &	Devices]	A rise i	n net	sales a	and a	decrease	in inco	me

	The electronic component and material business performed well, particularly in export transactions.
	Semiconductor-related businesses enjoyed increased domestic demand for components. The system integration
ı	business also performed well, meeting demand for corporate infrastructure investment. The mobile solutions
	business suffered a decline in operating income as a result of intensifying competition among mobile phone
ı	carriers.

oods & Grain] A rise in net sales and a decline in income

perating income declined in the entire segment, primarily due to foreign exchange fluctuations. The meat oduct business performed well due to increased imports in response to higher domestic market prices. The foodstuff business was steady thanks to stable purchases and an increase in transaction volumes. Meanwhile, ood business suffered a decline in operating income because of the time taken for sales prices to reflect the creased cost caused by the weaker yen.

[Steel, Materials & Plant] An increase in net sales and income.

In the iron and steel business, transactions of specialty steel for automobiles for Europe and the US and the oilfield tubing business in North America acquired in the previous fiscal year were solid. Sales of petroleum products were strong in the energy business. The plant and infrastructure business remained generally stable. which is partly attributable to the last-minute surge in demand before the consumption tax hike in the machine ool and industrial machinery segment.

Motor Vehicles & Aerospace] An increase in both net sales and profits

Sales of aircraft parts were strong, and sales of motorcycle and motor vehicle parts for North America rem able. In contrast, construction machinery-related transactions for Asia indicated weakness

Assets, Liabilities and Net Assets					
	3/2013	3/2014	Comparison with 3/2013		
(Unit: 100 million yen)	3/2013	3/2011	Change	Change (%)	
Total assets	3,992	4,285	293	7.3%	
Gross interest-bearing debt	1,469	1,419	-50	-3.4%	
Net interest-bearing debt	864	680	-184	-21.3%	
Equity capital	795	907	112	14.1%	
Other accumulated comprehensiveincome	-250	-190	60	-	
Minority interests	214	245	32	14.7%	
Total net assets	759	962	203	26.7%	
Shareholders' equity (Note 1)	545	717	171	31.4%	
Equity ratio (Note 2)	13.7%	16.7%	3.0 pt improved	-	
Net debt-equity ratio (Note 3)	1.6 times	0.9 times	0.7 pt improved	-	

otal assets1

tal assets increased by 29.3 billion yen, reflecting owth in cash and bank deposits.

terest-bearing debt]

oss interest-bearing debt declined 5 billion yen. interest-bearing debt fell 18.4 billion yen.

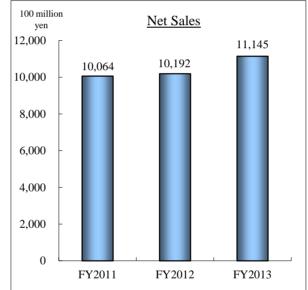
assets increased 20.3 billion yen, reflecting an crease in retained earnings attributable to the net come, etc. for the fiscal year.

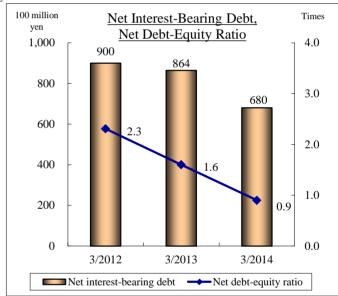
areholders' equity, which is net assets excluding nority interests, rose 17.1 billion yen.

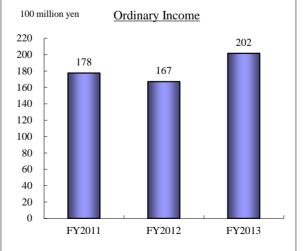
a result, the equity ratio increased to 16.7% and the t DER improved to 0.9.

(Note 1) Shareholders' equity = Total net assets - Minority interests (Note 2) Equity ratio = Shareholders' equity / Total assets

(Note 3) Net debt-equity ratio = Net interest-bearing debt / Shareholders' equity









- * Results forecasts and forward-looking statements in this document assume information available to the Company as of the date of the announcement and estimates based on rational assumptions. Please note that actual results may differ materially from the forecasts presented here, depending on various factors.
- * Since the figures above are rounded off to the nearest 100 million yen, the sum of each item and the total may differ.

