Highlights of Consolidated Financial Results for the First Six Months of the Fiscal Year Ending March 2014 Both net sales and income increased year on year and were in line with the targets in the medium-term business plan.

| Net sales | 537.6 billion yen | $10.3 \%$ | Up |
| :--- | ---: | ---: | ---: |
| Operating income | 10.5 billion yen | $6.2 \%$ | Up |
| Ordinary income | 11.0 billion yen | $24.5 \%$ | Up |
| Net income | 6.3 billion yen | $4.5 \%$ | Up |

The full-year forecast has been revised upward. The Company will resume paying a dividend after the first half under review.

| Income Statement |  |  |  |  |  |  | [Net sales] <br> An increase in net sales, primarily reflecting rises in net sales in the Steel, Materials \& Plant and Foods \& Grain segments |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Unit: 100 million yen) | H1 of FY2012 | H1 of FY2013 | Year-on-year |  | FY2013 |  |  |
|  |  |  | Change | Change (\%) | Forecast revised on November 1 | Progress |  |
| Net sales | 4,872 | 5,376 | 504 | 10.3\% | 11,000 | 48.9\% | [Operating income] <br> An increase in operating income, with a decline in operating income for the Electronics \& Devices and Foods \& Grain segments more than offset by a rise in operating income in the Steel, Materials \& Plant and Motor Vehicles \& Aerospace segments |
| Gross trading profit | 400 | 430 | 31 | 7.6\% |  |  |  |
| SG\&A expenses | 301 | 325 | 24 | 8.1\% | - |  |  |
| Operating income | 99 | 105 | 6 | 6.2\% | 200 | 52.6\% |  |
| Dividends received | 5 | 6 | 1 |  |  |  |  |
| Interest | -16 | -15 | 1 |  | - |  | [Ordinary income] <br> A rise in ordinary income, given the increase in operating income and a rise in nonoperating income mainly due to a climb in foreign exchange gains <br> [Net income] A climb in net income with the increase in ordinary income |
| Equity in earnings of affiliated companies | 0 | 1 | 1 |  |  |  |  |
| Foreign exchange gains/losses | 2 | 14 | 12 |  | - |  |  |
| Others | -2 | -2 | 0 |  | - |  |  |
| Non-operating income/expenses | -11 | 4 | 15 |  |  |  |  |
| Ordinary income | 88 | 110 | 22 | 24.5\% | 190 | 57.7\% |  |
| Extraordinary gains | 25 | 2 | -23 |  |  |  |  |
| Extraordinary losses | -17 | -5 | 13 |  | - |  |  |
| $\begin{aligned} & \text { Income (loss) before income } \\ & \text { taxes } \end{aligned}$ | 96 | 107 | 11 | 11.6\% |  |  |  |
| Income taxes and minority interests | -35 | -44 | -8 |  | - |  |  |
| Net income | 60 | 63 | 3 | 4.5\% | 90 | 69.9\% |  |


| Segment information |  |  |  |  |  |  | Electronics \& Devices] A rise in net sales and a decrease in income <br> The electronic components and materials business performed well, reflecting increasing demand both in Japan and overseas. Meanwhile, the semiconductor manufacturing equipment business was weak due to sluggish corporate capital expenditures. Operating income in the mobile business, which performed well in the previous fiscal year, declined due to the effect of intensifying competition among mobile operators. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales (net external sales) |  |  | Opera |  |  |  |
| (Unit: 100 million yen) | $\begin{gathered} \text { H1 of } \\ \text { FY2012 } \end{gathered}$ | $\begin{gathered} \text { H1 of } \\ \text { FY2013 } \end{gathered}$ | Change | $\begin{gathered} \text { H1 of } \\ \text { FY2012 } \end{gathered}$ | $\begin{gathered} \text { H1 of } \\ \text { FY2013 } \end{gathered}$ | Change |  |
| Electronics \& Device | 1,141 | 1,263 | 122 | 48 | 36 | -12 |  |
| Foods \& Gr | 1,426 | 1,567 | 140 | 18 | 15 | -2 | performance. Meanwhile, the foodstuff business was steady thanks to stable purchases and an increase in transaction volumes. |
| Steel, Materials \& Plant | 2,020 | 2,220 | 201 | 23 | 39 | 16 |  |
| Motor Vehicles \& Aerospace | 233 | 290 | 57 | 9 | 12 | 3 | In the iron and steel business, transactions involving specialty steel for automobiles for Europe <br> and the United States and the oilfield tubing business in North America, which was acquired in |
| Total for reportable segments | 4,820 | 5,340 | 520 | 97 | 103 | 6 | chemicals business, imports of bulk pharmaceuticals in particular, performed well. In the plant business, transactions involving machine tools and industrial machinery were weak. |
| Other (including adjustment) | 52 | 36 | -16 | 2 | 2 | 0 | [Motor Vehicles \& Aerospace] A |
| Grand total | 4,872 | 5,376 | 504 | 99 | 105 | 6 | of a aircaft parts weres steady |


based on rational assumptions. Please onte that actual results may disfer materially f form the forecasts presested here depending on various factors.
Since the fiowes asouve are rounded off to the nearest 100 million yen, the sum of each item and the total may differ.

