

Highlights of Consolidated Financial Results for the First Three Months of the Fiscal Year Ending March 2012

Both net sales and income grew year on year.

(100 million yen)	Net sales	2,390	5.8%	up
	Operating income	48	10.5%	up
	Ordinary income	38	5.1%	up
	Net income	27	21.3%	up

On a consolidated basis						
(Unit: 100 million yen)	FY2011/3 1Q	FY2012/3 1Q	Year-on-year		FY2012/3	
			Change	Change (%)	Forecasts	Change (%)
Net sales	2,259	2,390	131	5.8%	9,500	25.2%
Gross trading profit	184	192	8	4.4%	-	-
SG&A expenses	141	144	4	2.5%	-	-
Operating income	43	48	5	10.5%	170	27.9%
Dividends received	2	2	1	-	-	-
Interest	9	9	1	-	-	-
Gains or losses on equity-method investments	2	1	1	-	-	-
Foreign exchange loss/profit	2	1	1	-	-	-
Others	1	2	2	-	-	-
Non-operating income/loss	6	9	3	-	-	-
Ordinary income	37	38	2	5.1%	120	32.0%
Extraordinary gain	3	1	3	-	-	-
Extraordinary loss	8	1	6	-	-	-
Income (loss) before income taxes	32	38	6	17.9%	-	-
Income taxes and minority interests	10	11	1	10.2%	-	-
Net income	22	27	5	21.3%	55	48.7%

[Net sales/Gross trading profit]
Net sales increased, chiefly reflecting a recovery in demand and rising commodity prices in Japan and abroad. With the increase in net sales, gross trading profit rose.

[Operating income]
Operating income rose, attributable to an increase in gross trading profit and the curbing of increases in SG&A expenses.

[Ordinary income]
Despite a decline in foreign exchange gains and the worsening of non-operating income and expenses, ordinary income climbed with an improvement in loss on equity method investments and an increase in operating income.

[Net income]
There were no large amounts of extraordinary items. Net income increased, reflecting rises in operating income and ordinary income.

Assets, Liabilities and Net Assets				
(Unit: 100 million yen)	2011/3	2011/6	Comparison with 2011/3	
			Change	Change (%)
Total assets	3,887	3,908	21	0.5%
Gross interest-bearing debt	1,736	1,756	20	1.1%
Net interest-bearing debt	1,046	966	-80	-7.7%
Equity capital	637	664	27	4.2%
(Retained earnings)	89	116	27	30%
Valuation and translation adjustments	-306	-311	-5	-
Minority interests	165	165	0	0.2%
Total net assets	496	518	22	4.4%
Shareholder's equity (Note 1)	331	352	21	6.5%
Shareholder's equity ratio (Note 2)	8.5%	9.0%	1.2pt	-
Net debt-equity ratio (Note 3)	3.2	2.7	0.6pt	-

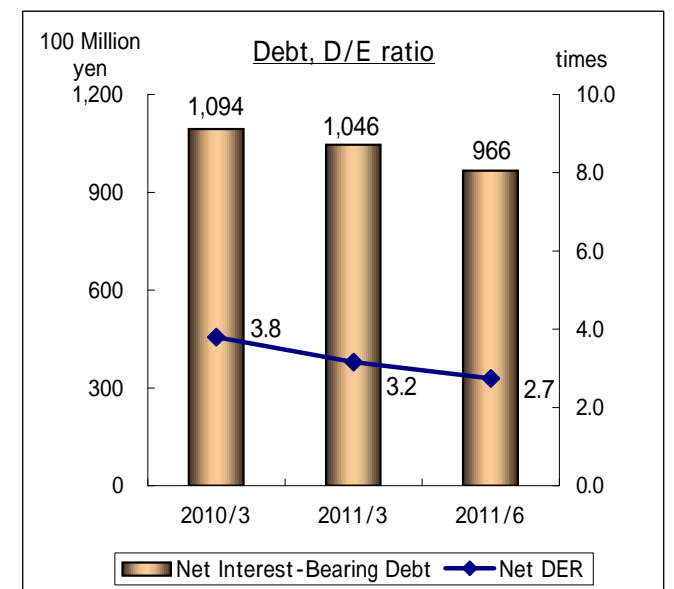
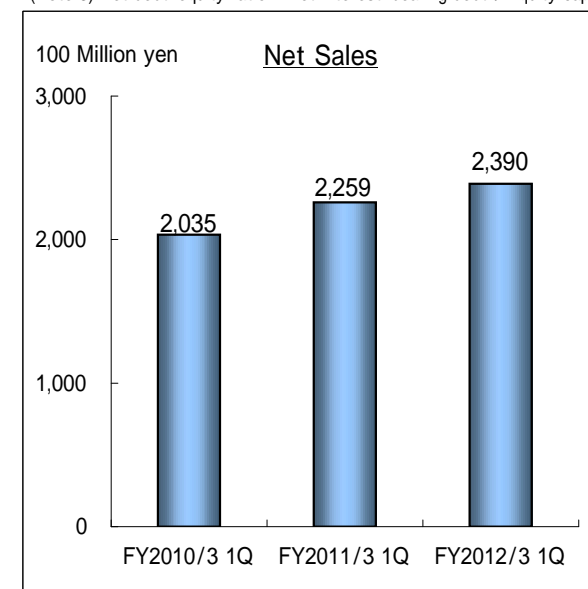
[Total assets]
Cash and bank deposits increased due to the collection of operating receivables. However, total assets rose only slightly.

[Interest-bearing debt]
Gross interest-bearing debt rose 2.0 billion yen. Net interest-bearing debt declined 8.0 billion yen, reflecting an increase in cash and bank deposits.

[Total net assets]
Despite the worsening of the unrealized loss on available-for-sale securities, net assets climbed 2.2 billion yen, attributable to a rise in retained earnings with the posting of net income. Equity capital, which is net assets minus minority interests, rose 2.1 billion yen.

As a result, the equity ratio and net debt-equity ratio improved to 9.0% and 2.7, respectively.

(Note 1) Shareholder's equity = Total net assets - Minority interests
(Note 2) Shareholder's equity ratio = Shareholder's equity / Total assets
(Note 3) Net debt-equity ratio = Net interest-bearing debt / Equity capital



Segment information						
(Unit: 100 million yen)	Net sales (net external sales)			Operating income		
	FY2011/3 1Q	FY2012/3 1Q	Change	FY2011/3 1Q	FY2012/3 1Q	Change
Electronics & IT	628	573	55	23	18	6
Foods & Foodstuff	716	731	14	12	15	4
Iron & Steel	235	279	43	6	10	3
Machinery & Plant	135	153	18	0	0	0
Environment & Materials	504	613	109	1	3	2
Total for reportable segments	2,218	2,348	130	42	46	4
Other (including adjustment)	40	41	1	1	2	1
Grand total	2,259	2,390	131	43	48	5

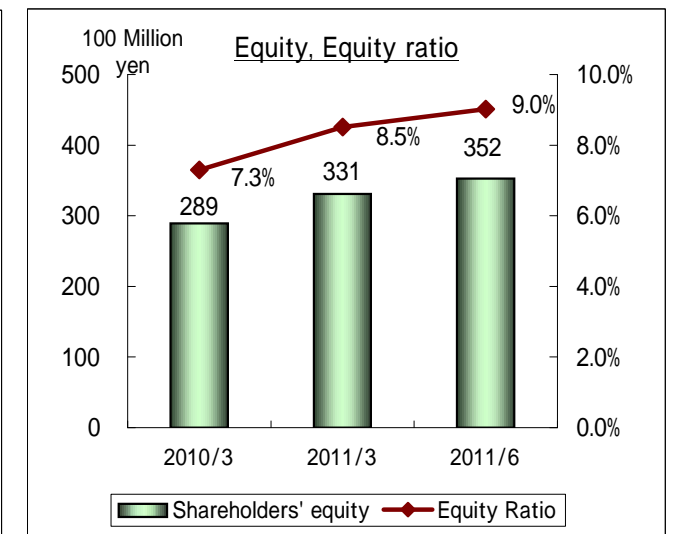
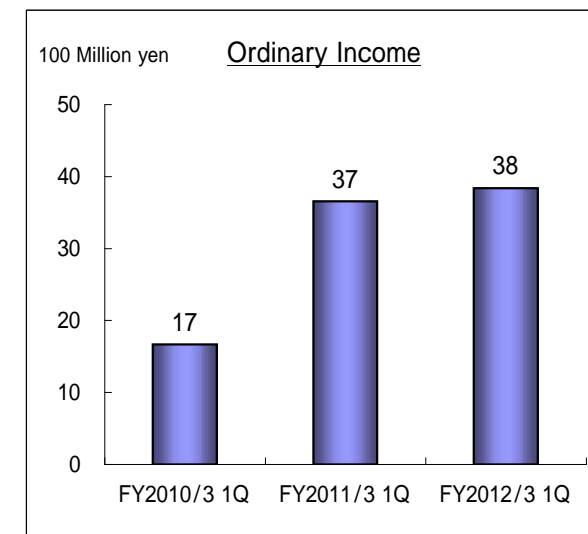
[Electronics & IT]: Both sales and income declined. The mechanical device business, especially onboard parts for motorcycles and automobiles for North America and Europe, was solid. The ICT solutions business and the mobile solutions business also performed well, with the smartphone market expanding. The performance of the semiconductor component and equipment business was weak.

[Foods & Foodstuff]: Both sales and income rose. The meat products business performed well, with demand for imported meat products rising. The foods business also performed well overall in a relatively stable supply and demand environment. The performance of the foodstuff business was solid as a result of the expansion of sales channels and other factors, although the business continued to face a harsh external environment.

[Iron & Steel]: Both sales and income rose. Exports of automobile wire rods were solid. Shipments of special steel products to North America increased. Those factors boosted earnings in the segment.

[Machinery & Plant]: Sales rose, but income remained flat. Business linked to automobile parts was weak because of the effects of the earthquake, including disruptions in supply chains. Business linked to plants was good. The machine tool business was solid with demand recovering.

[Environment & Materials]: Both sales and income rose. In the functional chemicals business, exports of raw materials for car batteries grew, and overall transactions of chemicals, including lubricant oils and raw materials for resin, were solid. The energy business was firm, backed by increasing demand from electric power companies, while overseas crude oil prices remained high.



* Results forecasts and forward-looking statements in this document assume information available to the Company as of the date of the announcement and estimates based on rational assumptions. Please note that actual results may differ materially from the forecasts presented here, depending on various factors.
* Since the figures above are rounded off to the nearest 100 million yen, the sum of each item and the total may differ.