Highlights of Consolidated Financial Results for the First Three Months of the Fiscal Year Ending March 2011
Both net sales and income increased year on year.

| Net sales | 225.9 billion yen | $\mathbf{1 1 . 0 \%}$ | up |
| :--- | ---: | ---: | ---: |
| Operating income | 4.3 billion yen | $\mathbf{8 0 . 9 \%}$ | up |
| Ordinary income | $\mathbf{3 . 7}$ billion yen | $\mathbf{1 1 9 . 0 \%}$ | up |
| Net income | 2.2 billion yen | $177.7 \%$ | up |


| On a consolidated basis |  |  |  |  |  |  | Net sales/Gross trading profit Both net sales and gross trading profit increased, particularly in Electronics \& IT and Foods \& Foodstuff, owing to a recovery in demand in Japan and overseas |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Unit 100 | Q1 of FY2009 | Q1 of FY2010 | Year-on-year |  | $\begin{array}{\|c\|} \hline \text { FY2010 } \\ \hline \text { Forecasts Change ( (\%) } \\ \hline \end{array}$ |  |  |
| (Unit: |  |  | Change | Change (\%) |  |  |  |
| Net sales | 2,035 | 2,259 | 224 | 11.0\% | 8,500 | 26.6\% |  |
| Gross trading profit | 177 | 184 | 7 | 3.9\% |  |  | Operating income Operating income increased with the rise in gross trading |
| SG\&A expenses | 153 | 141 | -12 | 8.0\% |  |  |  |
| Operating income | 24 | 43 | 19 | 80.9\% | 150 | 28.7\% |  |
| Dividends received | 3 | 2 | -1 |  |  |  | Ordinary income expanded, partly helped by a slight improvement in non-operating income. |
| Interest | -9 | -9 | 0 |  |  |  |  |
| Gains or losses on equity method investment | -4 | -2 | 2 |  | - |  | Net income Netincome incrased substanailly year on year, thanks to |
| Others | 3 | 3 | 0 |  |  |  | he posingo of extraordinary losses due to to the effect of |
| Non-operating incomeloss | -7 | -6 | 1 |  |  |  | obigations. |
| Ordinary income | 17 | 37 | 20 | 119.0\% | 100 | 37.0\% |  |
| Extraordinary gain | 5 | 3 | -2 |  |  |  |  |
| Extraordinary loss | -5 | -8 | -3 |  |  |  |  |
| Income (loss) before income taxes | 17 | 32 | 15 | 92.8\% |  |  |  |
| Income taxes and minority interests | -9 | -10 | -1 |  |  |  |  |
| Net income | 8 | 22 | 14 | 177.7\% | 45 | 48.9\% |  |


| Segment information |  |  |  |  |  |  | Electronics \& IT: Both net sales and income increased <br> Operating income increased as a result of the improvement of the semiconductor equipment business, aided by a recovery in demand for semiconductors, steady growth in the aerospace business and the mobile solutions business, and cost cutting in the ICT solutions business. <br> Foods \& Foodstuff: Both net sales and income increased The foods business remained solid due to healthy growth in sales of processed agricultural products and beverage ingredients. In the foodstuff business, grain and feedstuff transactions generally remained strong, and the pet-related business steadily expanded. |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| (Unit: 100 million yen) | Net sales | (net exte | al sales) | Operating income |  |  |  |
|  | $\begin{aligned} & \text { Q1 of } \\ & \text { FY2009 } \end{aligned}$ | Q1 of FY2010 | Change | $\begin{aligned} & \text { Q1 of } \\ & \text { FY2009 } \end{aligned}$ | $\begin{array}{\|c} \hline \text { Q1 of } \\ \text { FY2010 } \end{array}$ | Change |  |
| Electronics \& IT | 541 | 628 | 87 | 7 | 23 | 16 |  |
| Foods \& Foodstuff | 667 | 716 | 49 | 6 | 12 | 6 | Iron \& Steel: Net sales increased but income declined |
| Iron \& Steel | 219 | 235 | 16 | 11 | 6 | -5 | America declined and some steel plates for the Middle East had a hard time under intensified competition due to the weaker currencies in South Korea and Europe. |
| Machinery \& Plant | 138 | 135 | -3 | -3 | 0 | 3 | Machinery \& Plant: Net sales declined |
| Environment \& Materials | 433 | 504 | 71 | 1 | 1 | 0 | Transactions involving automobile parts for China and transactions related to plants for the Middle East remained solid. However, the overall business performance was weak due to poor market conditions. |
| Total for reportable segments | 1,998 | 2,218 | 220 | 22 | 42 | 20 |  |
| Other (including adjustment) | 37 | 40 | 3 | 2 | 1 | -1 | The overall business performance, including the export of raw materials for car batteries |
| Grand total | 2,035 | 2,259 | 224 | 24 | 43 | 19 | profitability declined due to reduced domestic demand and falling product prices. |



*Results forecasts and forward-looking statements in this document assume information available to the Company as of the date of the announcement and *Since the figures above are rounded off to the nearest 100 million yen, the sum of each item and the total may differ.

