Highlights of Consolidated Financial Results for the First Nine Months of FY2009 (Ending March 31, 2010)

| ■Both sales and income declined year on year in the first nine months. |  |  |
| :--- | ---: | ---: |
| Net sales | $¥ 632.8$ billion | down $\mathbf{3 0 . 9 \%}$ |
| Operating income | $¥ 8.1$ billion | declining $52.0 \%$ |
| Ordinary income | $¥ 5.5$ billion | falling $58.1 \%$ |
| Net income | $¥ 2.0$ billion | down $\mathbf{4 3 . 1 \%}$ |

■The full-year consolidated results forecasts have been revised
(net sales: down $\mathbf{2 5 . 4 \%}$, operating income: declining $\mathbf{3 6 . 9 \%}$, ordinary income: falling 39.1\%) *Refer to the notice of "Revisions of Results Forecasts" announced separately today for more information.

| (On a consolidated basis) | $\begin{gathered} \text { FY2008 } \\ 4 / 08-12 / 08 \end{gathered}$ | $\begin{gathered} \text { FY2009 } \\ 4 / 09-12 / 09 \end{gathered}$ | Year-on-year |  | FY2009 |  | Summary of Results for First Nine Months |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Change | Change ( F $^{0}$ | ${ }^{\text {anden }}$ | Progress |  |
| Net sales | 9,158 | 6,328 | -2,830 | -30.9\% | 8,500 | 74.4\% | Net sales/Gross trading profi <br> Both net sales and operating income declined, reflecting a fall in trading |
| Gross trading profit | 682 | 543 | -139 | -20.4\% |  |  | volume associated with weak demand and a decline in commodity prices. |
| SG\&A expenses | 513 | 462 | -51 | -9.9\% |  |  | ting inc |
| Operating income | 169 | 81 | -88 | -52.0\% | 120 | 67.5\% | Operating income dropped in association wita a fall in pross traing profit, despite a decrease in selling, general and administrative expenses |
| Dividends received | 6 | 5 | -1 |  |  |  | Ordinary income |
| Interest | -34 | -28 | 6 |  | - |  | affiliaed companies was more than offset by the improvement in |
| Gains on equity-method investment | -4 | -7 | -3 |  |  |  | interest income, thanks to a reduction in interest-bearing debt and improved foreign currency translation outcomes. However, ordinary income declined, given a fall in operating income. |
| Others | -5 | 3 | 8 |  |  |  | Net income |
| Non-operating income/loss | -37 | -26 | 11 |  |  |  | Net income fell year on year with falls in tax expense and minority interests more than offset by a fall in income before income taxes. |
| Ordinary income | 132 | 55 | -77 | -58.1\% | 80 | 69.2\% |  |
| Extraordinary gain | 10 | 11 | 1 |  |  |  |  |
| Extraordinary loss | -35 | -9 | 26 |  |  |  |  |
| Income before income taxes | 107 | 57 | -50 | -46.8\% |  |  |  |
| Income taxes and minority interest | -71 | -37 | 35 |  |  |  |  |
| Net income | 36 | 20 | -16 | -43.1\% | 30 | 68.1\% |  |


| Segment Information | Net sales |  |  | Operating income |  |  | Summary of Segment Results |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | FY2008 408.1208 | $\begin{array}{\|l\|} \text { FY2009 } \\ 409-1209 \end{array}$ | Year-on year Change | FY2008 | $\begin{array}{\|l\|l\|} \hline \\ 4 \times Y 20090909 \end{array}$ | Year-on <br> year <br> Change |  businesses. Overall, both sales and profit were down. |
| IT | 2,091 | 1,678 | -413 | 51 | 32 | -20 | Foods \& Foodsuff |
| Foods \& Foodstuff | 2,583 | 2,034 | -548 | 35 | 28 | -8 | The foods business remained profitable, thanks to strong sales of less expensive items and stea marine products transactions that focused on sales of highly processed foods. The foodstuffs |
| Iron \& Steel | 1,114 | 636 | -477 | 54 | 21 | -33 |  |
| Plant | 724 | 409 | -315 | 10 | 11 | -21 | Iron, Steel \& Plant |
| Iron, Steel \& Plant | 1,838 | 1,045 | -792 | 64 | 10 | -54 | Although transactions for the Middle East and auto-related transactions for China were solid, the operating environment remained difficult in transactions for North America, and in the domestic |
| Energy | 2,153 | 1,271 | -882 | 16 | 2 | -14 | steel, transportation machinery, and machine tools businesses. Overall, both sales and profit were |
| Life Science | 243 | 176 | -67 | 5 | 3 | -2 | Life Science \& Energy |
| Life Science \& Energy | 2,396 | 1,447 | -949 | 21 | 6 | -15 | Given a fall in prices of chemical products, reflecting lower prices of crude oil, as well as sluggish ere down |
| Others | 251 | 124 | -127 | -8 | 3 | 11 |  |
| Adjustment \& elimination |  |  |  | 6 | 3 | -2 | Net sales dectined with the downsizing in the |
| Total | 9,158 | 6,328 | -2,830 | 169 | 81 | -88 |  |


*The forecasts and forward-looking statements that are included in this document are based on information available at the time of the announcement
as well as on calculations made using reasonable assumptions. Please note that actual results may differ materially depending on various factors.
*Sine the fignes * Since the figures above are rounded off to the nearest 100 million yen, the sum of each item and the total may differ.

