OThe first three quarters prodced year-on-year declines in both sales and income.

- Net sales: 915.8 billion yen, down 1.0\% (9.3 billion yen)
- Operating income: 16.9 billion yen, falling $8.0 \%$ (1.5 billion yen)
- Ordinary income: 13.2 billion yen, declining $15.1 \%$ ( 2.3 billion yen)

OThe consolidated results forecasts were revised. (Net sales were revised downward by $6.8 \%$, operating income by $\mathbf{1 5 . 9 \%}$, and ordinary income by $\mathbf{2 0 . 0 \%}$, all on a year-on-year basis.)
*For the results for the previous fiscal year, please refer to Revisions of Consolidated Results Forecasts and Dividend Forecast for Fiscal Year Ending March 2009 announced today.

| (On a consolidated basis) | (Unit: 100 million yen) |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Q3 of FY2007 | Q3 of FY2008 | Year-on-year |  | FY2008 |  | Summary of Results for First Three Quarters |
|  |  |  | Change | Change (\%) | Forecast revised | Progress |  |
| Net sales | 9,251 | 9,158 | -93 | -1.0\% | 11,600 | 78.9\% | $\begin{aligned} & \frac{\text { Net sales }}{\text { Net sales }} \\ & \hline \end{aligned}$ |
| Gross trading profit | 680 | 682 | 3 | 0.4\% |  |  | electronic parts businesses in the IT Division and in the industrial plants business. |
| SG\&A expenses | 496 | 513 | 17 | 3.5\% |  |  | Gross trading rofit |
| Operating income | 184 | 169 | -15 | -8.0\% | 190 | 88.9\% | Gross trading profit was close to the year-ago level despite the decline in net sales. |
| Dividends received | 9 | 6 | -3 |  |  |  | Operating income |
| Interest | -42 | -34 | 8 |  |  |  | Operaing income fell because of a n increase in SG\&A expe |
| Gains on equity-method investments | 12 | -4 | -16 |  |  |  | Ordinary income <br> Ordinary income dropped as a result of a fall in non-operating |
| Others | -6 | -5 | 2 |  |  |  | despite an improvement in interest income with the lowering of interest-bearing debt. |
| Non-operating income/loss | -28 | -37 | -9 |  |  |  |  |
| Ordinary income | 156 | 132 | -23 | -15.1\% | 150 | 88.1\% | An extraordinary gain of 1 billion yen was recorded, including gaing on the sale of investments in securities. An extraordinary loss of 3.5 |
| Extraordinary gain | 148 | 10 | -137 | -93.0\% | - |  | billion yen was posted, including an addition to the allowance for doubtulu acounts forcredis of special usiness and a loss on the |
| Extraordinary loss | -31 | -35 | -4 |  | - |  | revaluation of inventories in association with the application of the |
| Income (loss) before income taxes | 272 | 107 | -164 | -60.5\% | - |  |  |
| Income taxes and minority interests | -106 | -71 | 34 |  | - |  | Net income <br> Net income fell year on year, attributable to a decline is extraordinary gain |
| Net income | 166 | 36 | -130 | -78.4\% | 30 |  |  |


| Segment information | (Unit: 100 million yen) |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | Net sales |  |  |  | Operating income |  |  |  | Summary of Segment Results |
|  | Q3 of |  | Year-on-year |  | $\begin{array}{\|l\|} \hline \text { Q3 of } \\ \text { FYY2007 } \end{array}$ | $\begin{array}{\|c} \hline \text { Q3of } \\ \text { FY2008 } \end{array}$ | Year-on-year |  |  |
|  |  |  | Change Change (\%) |  |  |  | Change | Change (\%) | IT |
| IT | 2,690 | 2,091 | -598 | -22.2\% | 60 | 51 | -9 | -14.6\% | The transaction value declined in the mobile business, where the |
| Foods \& Foodstuff | 2,118 | 2,583 | 465 | 21.9\% | 35 | 35 | 0 | 0.9\% | number of mobile phones sold fell, and in the electronic parts business, which was affected by the weakening semiconductor |
| Iron \& Steel | 1,088 | 1,122 | 34 | 3.1\% | 44 | 54 | 10 | 22.6\% | market. |
| Plant | 809 | 724 | -85 | -10.5\% | 19 | 10 | -9 | -45.0\% | Foods \& Foodstuff |
| Iron, Steel \& Plant | 1,897 | 1,847 | -51 | -2.7\% | 63 | 64 | 2 | 2.5\% | sales of products impored from China and the effects of commodity prices. Transacion volumes inceased in the fodsutfs |
| Energy | 2,040 | 2,153 | 114 | 5.6\% | 14 | 16 | 2 | 12.6\% | business in the first three quarers. |
| Life Science | 234 | 243 | 9 | 3.7\% | 2 | 5 | 3 | 174.0\% | $\frac{\text { ron, Steel } \& \text { Plant }}{\text { In the ion and stel business, shipme }}$ |
| Life Science \& Energy | 2,274 | 2,396 | 123 | 5.4\% | 16 | 21 | 5 | 30.6\% | were strong. In the industrial plants business, on the other hand, orders for machine tools fell significantly. |
| Others | 273 | 251 | -22 | -8.1\% | 5 | -8 | -14 | -266.2\% |  |
| Adjustment \& elimination | -1 | -10 | -9 |  | 5 | 6 | 1 |  | Operating income rose in the energy business in the first three |
| Total | 9,251 | 9,158 | -93 | -1.0\% | 184 | 169 | -15 | -8.0\% | science business were favorable overal. |


| (Unit: 100 million yen) |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: |
| Assets, Liabilities and Net Assets | 3/2008 | 12/2008 | Comparison Change | $\begin{aligned} & 1 \text { with } 3 / 2008 \\ & \hline \text { Change (\%) } \\ & \hline \end{aligned}$ | Summary |
| Total assets | 5,035 | 4,705 | -330 | -6.5\% | Total assets <br> Total assets declined because of a fall in operating assets and the appropriation of cash reserves for the repayment of borrowings. <br> Interest-bearing debt <br> Gross interest-bearing debt decreased $\backslash 9.1$ billion from the end of the previous fiscal year. Net interest-bearing debt slipped $\backslash 0.8$ billion. <br> Net assets <br> Although equity capital rose due to net income, total net assets fell L 2.6 billion, reflecting a decrease in valuation and translation adjustments. As a result, the equity ratio was 8.9\%, and the net DER 3.5 times. times. |
| Gross interest-bearing debt | 2,237 | 2,146 | -91 | -4.1\% |  |
| Net interest-bearing debt | 1,489 | 1,481 | -8 | -0.5\% |  |
| Equity capital | 643 | 674 | 31 | 4.7\% |  |
| (Retained earnings) | 96 | 126 | 30 | 31.8\% |  |
| Valuation and translation adjustments | -187 | -253 | -66 | -35.1\% |  |
| Minority interests | 167 | 176 | 9 | 5.4\% |  |
| Total net assets | 622 | 596 | -26 | -4.2\% |  |
| Shareholder's equity ratio (Note 1) | 9.1\% | 8.9\% | -0.2\% |  |  |
| Net debt-equity ratio (Note 2) | 3.3 times | 3.5 times | 0.2 times |  |  |

(Note 1) Shareholder's equity ratio = (Total net assets 5 Minority interests) / Total assets
(Note 2) Net D/E ratio $=$ Net interest-bearing debt / (Total net assets - Minority interests)
(Note 2 ) Net D/E ratio $=$ Net interest-bearing debt/ / (Total net assets - Minority interests)




* The forecasts and forward-looking statements that are included in this document are based on information available at the time of the announcement as well as on calculations * made using reasonableassumptions. Please note that actual results may differ materially depending on various factors

