Highlights of Consolidated Financial Results for the First Half of FY2008 (Ending March 31, 2009)

O The results for the first half were favorable.
O Net sales and operating income rose year on year.
-Net sales: $¥ 637.1$ billion, up $\mathbf{3 . 8 \%}$ ( $¥ 23.5$ billion)
Operating income: $¥ 13.2$ billion, up $5.5 \%$ ( $¥ 0.7$ billion)
Ordinary income: $¥ 10.9$ billion, virtually unchanged

|  | H1 of FY2007 | H1 of FY2008 | Year-on-year |  | FY2008 |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  |  |  | Change |  | Forecast | Progress |
| Net sales | 6,136 | 6,371 | 235 | 3.8\% | 13,500 | 47.2\% |
| Gross trading profit | 459 | 477 | 17 | 3.8\% | - |  |
| SG\&A expenses | 334 | 345 | 11 | 3.2\% |  |  |
| Operating income | 125 | 132 | 7 | 5.5\% | 245 | 54.0\% |
| Dividends received | 7 | 5 | -2 |  | - |  |
| Interest | -29 | -23 | 6 |  |  |  |
| Gains on equity-method investments | 9 | -4 | -13 |  |  |  |
| Others | -3 | -1 | 2 |  | - |  |
| Non-operating income/loss | -16 | -23 | -8 |  |  |  |
| Ordinary income | 110 | 109 | -1 | -0.7\% | 190 | 57.3\% |
| Extraordinary gain | 24 | 8 | -15 | -64.1\% | - |  |
| Extraordinary loss | -30 | -33 | -2 |  |  |  |
| $\begin{array}{\|l} \text { Income (loss) before income taxes } \\ \hline \text { Income taxes and minority } \\ \text { interests } \\ \hline \end{array}$ | 103 | 85 | -18 | -17.7\% | - |  |
|  | -48 | -48 | 0 |  | - |  |
| Net income | 55 | 37 | -18 | -33.4\% | 100 | 36.9\% |



| Segment information | Net sales |  |  |  | Operating income |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | H1 of | $\mathrm{H}_{1}$ of | $\begin{gathered} \text { Year-on-year } \\ \text { Change Change } \\ \text { Con } \end{gathered}$ |  | ${ }^{\text {H1 of }}$ | ${ }^{\mathrm{H} 1}$ of | Yearoon-year |  |
|  |  |  |  |  |  |  |  | Change (\%) |
| IT | 1,824 | 1,463 | -361 | -19.8\% | 47 | 41 | -6 | -12.0\% |
| Foods \& Foodstuff | 1,387 | 1,684 | 297 | 21.4\% | 21 | 29 | 8 | 38.9\% |
| Iron \& Steel | 726 | 816 | 90 | 12.3\% | 32 | 35 | 2 | 7.3 |
| Plant | 536 | 509 | -27 | -5.0\% | 11 | 10 | -1 | -12.8\% |
| Iron, Steel \& Plant | 1,262 | 1,325 | 63 | 5.0\% | 43 | 44 | 1 | 2.2 |
| Energy | 1,328 | 1,546 | 219 | 16.5\% | 6 | 13 | 7 | 109.7\% |
| Life Science | 151 | 168 | 17 | 11.2\% | 2 | 4 | 2 | 92.3\% |
| Life Science \& Energy | 1,479 | 1,715 | 236 | 15.9\% | 8 | 16 | 8 | 105.7\% |
| Others | 185 | 186 | 1 | 0.7\% | 3 | -2 | -5 | -150.1\% |
| Adjustment \& elimination | -1 | -2 | -1 |  | 3 | 4 | 1 |  |
| Total | 6,136 | 6,371 | 235 | 3.8\% | 125 | 132 | 7 | 5.5 |


| Summary of Segment Results |
| :---: |
| IT transaction value fell in the mobile business and the electronic parts business. Overall, both sales and operating income declined. |
| Foods \& Foodstuff <br> Both sales and income increased as production areas were secured and a stable supply of non-genetically engineered soybeans was achieved, and the effect of large barley contracts |
|  |
| Life Science \& Energy <br> Both sales and income increased, reflecting solid performanc overall. |






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[^0]:    The forecasts and forw

